



JOB DESCRIPTION

JOB TITLE	PROGRAM LEAD - SCALING	FINANCIAL ACCESS	GRADE	5
ABOUT THE ORGANISATION	Established in 2021, FSD Ethiopia (FSDE) is an agency dedicated to fostering the development of accessible, inclusive, and sustainable financial markets to drive economic growth and human development. As a market facilitator, FSD Ethiopia supports various stakeholders in addressing the root causes of financial system failures. Our primary focus is on achieving financial markets that are accessible, inclusive, and sustainable, thereby supporting Ethiopia's long-term development objectives. Our key responsibilities include identifying the underlying causes of financial system failures, facilitating collaboration among market actors to overcome these challenges, and actively contributing to the establishment of a functional and efficient financial sector that benefits a broad range of individuals and businesses in Ethiopia. Our overarching vision is to contribute to the establishment of a thriving financial system that brings tangible value to the broader economy and the people of Ethiopia. We are committed to reducing poverty by strengthening Ethiopia's financial markets and addressing the most persistent challenges they face, such as the lack of long-term finance, particularly in local currency, and inadequate risk management capacity. FSD Ethiopia collaborates with various stakeholders in the financial sector, including the government, private sector, civil society organizations, and other development partners. Our efforts primarily focus on financial inclusion, access to capital, and climate finance. Moreover, our interventions are closely aligned with national and regional policies as well as priorities for financial sector reform. Aligning with the national economic reform agenda, FSD Ethiopia's work focuses on three thematic areas across the financial sector landscape.			
	 Financial inclusion: Driving increased access, usage, and quali financial services for individuals, households, and MSMEs - inclusivings, payments, credit, insurance, and investment. Access to capital: Expanding access to and breadth of efficient long/term financing options for private businesses of all scales, and the present of the process of the proc			
	3. Climate finance: Mobilizing domestic and international capital to climate adaptation and mitigation projects and needs of governm businesses, and households, such as green bonds, carbon credits, insurance.			
REPORTING RELATIONSHIPS	REPORTS DIRECTLY TO	PMO LEAD, FSD Ethiopia		
	REPORTS INDIRECTLY TO	TBD		
	DIRECT REPORTS	Experts		
	INDIRECT REPORTS			

FSDE Job Description: Technical Lead Page 1 of 4





OVERALL, JOB PURPOSE

The Program Lead holds the responsibility of leading the design, implementation, and management of the PMO office project with the aim of scaling up digital financial services. This role is responsible for supporting the achievement of goals byensure effective programming and implementation in the area of digital financial services, and expansion of financial access points and products and services. The technical expert will coordinate the interactions of the pillar with stakeholders to facilitate the leveraging of technical expertise in conceptualizing, implementing, and managing projects.

KEY RESPONSIBILITIES AND ROLE REQUIREMENTS

The technical lead will be primarily responsible for designing and implementing projects to scale innovative digital financial products and services, as well as expanding financial access points. In line with that, the technical lead will be responsible for:

- Guide the PMO experts in identifying and developing projects that will collectively improve financial inclusion and the intended outcomes and impact of the PMO office.
- Lead the design and development of specific Mobile Money-related interventions.
- Develop terms of reference for the engagement of external resources to support the implementation of projects.
- Prepare proposals for approval by the PMO lead or FIS as needed.
- Support the PMO lead in risk and results monitoring for the programs/projects under the unit.
- Identifying, designing, developing, and implementing initiatives to enable sustainable digital payment agent network expansion by leveraging and supporting viable business cases.
- Designing and deploying projects to integrate and roll out digital payments across priority G2P/P2G and social and humanitarian payments. Supporting the expansion of such initiatives in the regions.
- To drive financial inclusion for underserved areas, implementing initiatives to expand financial access points (traditional or alternative models) to cover severely underserved woredas. Such initiatives shall support the expansion of agent networks and digital finance.
- Supporting the development and implementation of a financial access approach for low-readiness areas to improve economic viability, including dedicated capability building.
- Supporting the design and development of Sharia-compliant financial products and services targeting the excluded and low-income Muslim communities.
- Building and/or managing relationships with implementing partners, consultants, and other stakeholders to ensure effective implementation of projects and prompt resolution of challenges that may arise.
- Participating in the development of resourcing plans and budgets for respective projects, including negotiating budgets with implementing partners as required.
- Contributing towards resource mobilization (e.g., by developing detailed plans and budgets for funding proposals) and assisting in identifying and securing funding.
- Coordinating with the procurement team to monitor procurement plans for respective projects to ensure effective management of external resources.
- Overseeing the monitoring of project spending and supporting in budgeting or taking necessary corrective action.

FSDE Job Description: Technical Lead

Page 2 of 4





- Overseeing the preparation of periodic program updates to the steering committee and external stakeholders, including toolkits and lessons learned.
- Ensuring the collection of quantitative and qualitative data from project stakeholders, as per the project plan and monitoring reporting and measurement (MRM) framework; following up as necessary to ensure accuracy and completeness.
- Ensuring that project measurement and intervention outputs/milestones achievement trackers are updated quarterly.
- Liaising with the MRM team to collate, analyze, and use quantitative and qualitative data and coordinating with the Communications and Advocacy team to ensure effective dissemination.
- Participating in monitoring, result management, and learning for projects being implemented, ensuring objective analysis of results and appropriate corrective actions.
- Leading stakeholder mapping for the pillar, identifying key decision-makers/power brokers and participating in developing innovative ideas.
- Developing content for relevant written pieces and reports on specific areas for dissemination aiming to influence/communicate on topical issues on Mobile Moneys.
- Contributing to the Pillar's advocacy and communications activities, engaging in and overseeing thought leadership activities, events, forums, etc., within the areas of responsibility.
- Participating in networking events and/or convening stakeholders to build awareness and capacity building.
- Overseeing the maintenance of the knowledge repository, including key financial sector trends, risks, and opportunities to inform knowledge products and presentations.
- Overseeing the knowledge management activities, such as the development of toolkits and research notes.

Qualifications

- Master's degree in finance, Banking, Commerce, Business, Accounting, or other relevant fields.
- Relevant professional qualifications in Project Management or related will be an advantage.
- At least ten (10) years of relevant experience with three (5) years of supervisory experience managing teams and financial resources in equivalent roles.
- Experience in the financial ecosystem.
- Certification in financial management, accounting, leadership, and other related fields.

COMPETENCIES

- · Demonstrate high levels of integrity.
- Ability to operationalize short term plans, programs and budgets developed at the strategic and senior management level.
- Ability to implement plans, programs, SOPS, and coordination of workflows.
- Interpersonal and leadership, people management skills.
- Project management and implementation skills.
- Formal presentation skills.
- Ability to write complex reports and proposals.
- Analytical skills.
- Problem-solving skills.
- Demonstrated strategy skills and capacity to conceptualize, structure and supervise projects/programs.
- Ability to build personal and institutional relationships and networks.
- Fluency in both English and Amharic working languages is required.

How to Apply:

FSDE Job Description: Technical Lead

Page 3 of 4





Interested applicants who meet the above requirements should submit their application letter and CV by clearly stating the position "PROGRAM LEAD- SCALING FINANCIAL ACCESS" in the subject line to jobs@fsdethiopia.org on or before May 10, 2024.

Female candidates are highly encouraged to apply.

Only shortlisted candidates will be contacted.

Note: FSD Ethiopia is an equal opportunity employer, and candidates from all backgrounds including religion, ethnic groups, qualified women, and people living with disabilities are encouraged to apply.

FSDE Job Description: Technical Lead

Page 4 of 4