

## Director Programmes

<b>Job Title:</b>	Director Programmes
<b>Grade:</b>	6
<b>Department:</b>	Programmes
<b>Reports to:</b>	Chief Executive Officer
<b>Direct reports:</b>	Digital Finance, Risk and Resilience and Financial Markets Leads. MRM Specialist, Communications and Advocacy Specialist

### Job Purpose

The job holder is responsible for leading FSD Ethiopia's interventions and programs that address issues causing financial market and real sector dysfunction, which constrain business investment and contribute to over-indebtedness at individual and household levels. FSD Ethiopia supports the development of the market ecosystem (policy and regulation, market information, skills) as well as innovation in credit delivery through technology-enabled platforms and fintech.

### Key Responsibilities / Duties / Tasks

- Participate in strategy and workplan development for FSD Ethiopia, including development and refinement of thematic strategic priorities
- Ensure regular engagement with experts and decision makers in Ethiopia and other SSA countries to understand strategic priorities around credit, capital and risk markets and products
- Create opportunities to learn from the FSD Network to inform strategy development
- Strengthen partnerships with key and emerging players in the inclusive financial systems space.
- Select a portfolio of IPs with capacity to deliver against FSD Ethiopia's programming objectives and build relationships of trust and credibility
- Review IP work plans to ensure alignment between partners' plans and FSD Ethiopia's Theory of Change
- Work with IPs to ensure that projects are delivered, provide technical consultancy, troubleshoot problems and re-strategize as necessary
- Prepare programme/project budgets, seek out sources of co-funding for FSD Ethiopia programmes and broker these co-funding relationships where needed
- Ensure accountability requirements of donors are met and good relationships with funders are maintained
- Initiate targeted research activities around priority areas; using results of research to understand financial market ecosystems and develop compelling narratives.
- Devise and manage results measurement framework to yield relevant useful insights
- Lead stakeholder analysis to determine key players with potential to contribute to achievement of FSD Ethiopia's strategic goals

- Lead development and implementation of advocacy and communications strategy for all programmes
- Engage in advocacy for financial market systems change, build stakeholder awareness, influence policy and arrange communication platforms
- Ensure that teams are resourced with the expertise necessary to deliver on strategy and project implementation
- Plan and organize the work of the project teams to accomplish strategic goals and targets
- Ensure delivery of an engaging leadership style that motivates team members and results in high performance

#### **Academic and Professional Qualifications**

- Bachelor's degree in Finance, Commerce, Accounting or relevant field
- Relevant professional qualification in Project Management

#### **Experience**

- At least ten (10) years' relevant experience with at least five (5) years at management level in a similar organisation.
- Profound understanding of the drivers of inclusive economic growth in Ethiopia and in Africa
- Experience working in a complex or pioneering environment, including managing and creating opportunities for change
- Experience in initiate and develop strategic partnerships and alliances
- Track record of managing relationships and influencing key stakeholders at a regional / international level
- Experience in regulatory change processes and engage intelligently with research insights
- Experience in formulating, developing and implementing new strategies with a 3-10 year scope

#### **Skills / Competencies:**

- Demonstrate high levels of integrity
- Strategic thinking and decision-making skills
- Ability to interpret long term plans, programs and budgets developed at top management level
- Interpersonal and leadership skills
- Ability to develop plans, programs, SOPS, and coordination of workflows.

#### **Application Deadline**

**September 30, 2023**